



The History of TRG

BUILT *by* INNOVATION

1985 - 1991 THE EXPERIENCE THAT LEAD TO TRG

TRG's Founder and President, John Michel, served as a national underwriter for one of the largest Customs bond companies.



1991 BEGAN IN CHICAGO

Trade Risk Guaranty began in the Chicago suburb of Barrington when John Michel, the founder, realized that certain products and services in the trade industry could be provided directly from the insurance agency, resulting in lower prices and higher levels of expert customer service. At the start of business, the U.S. Customs Bond was TRG's primary product.

1992 A SECOND PARTNER JOINS TRG

ADDED MARINE CARGO INSURANCE PRODUCT

The new partner joins TRG and brings the expertise needed to start providing clients with Marine Cargo Insurance.

1993 HANOVER JOINS TRG AS AN U.S. CUSTOMS BOND PROVIDER

Trade Risk Guaranty partners with Hanover Insurance in order to provide the highest level of service for U.S. Customs Bonds.



1995 TRG OPENS OFFICE IN LAKEMOOR, ILLINOIS

As the team grows, TRG moves its office location to Lakemoor, Illinois, a suburb of the Chicago area.

1997 TRG ENTERS LONDON MARKET

TRG begins working with a London underwriting agent to establish a direct connection with Lloyd's of London.

2001 JOHN MICHEL MOVES TO BIG SKY, MONTANA

John Michel moves to Big Sky, Montana to revel in the beauty of the Northern Rockies and continues to run the Lakemoor office remotely.

2005 TRG OPENS SECOND OFFICE IN BIG SKY, MONTANA

The TRG team expands to include a second office located in Big Sky, Montana.

2006 TRG DIRECT BEGINS OFFERING BROKERAGE SERVICES

Trade Risk Guaranty expands its client services to offer Custom Brokerage and Freight Forwarding services through a sister company called TRG Direct (now known as Strix).



2007 TRG BEGINS WORKING WITH VECTURA UNDERWRITING

TRG partners with Vectura Underwriting to provide a higher level of service on Marine Cargo Insurance.

2008 TRG MOVES OFFICES TO DOWNTOWN BOZEMAN, MT

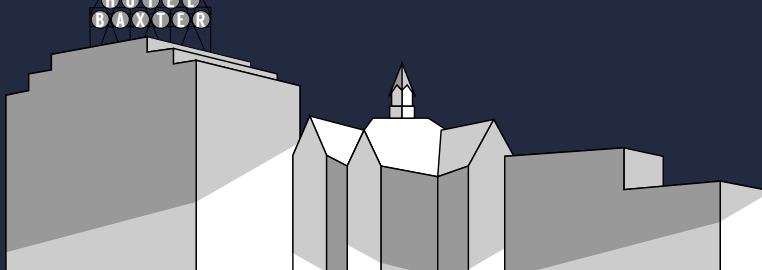
After becoming accustomed to the beauty of Montana, TRG moved the entire team to a new office in Bozeman, Montana. Bozeman was selected because of its large talent pool and growing infrastructure.

2009 TRG OPENS SECOND BOZEMAN OFFICE

A second office opens on the MSU campus to accommodate the growing TRG team and incorporate interns from Montana State University.

2012 TRG PARTNERS WITH HUDSON

By partnering with Hudson Insurance Group, TRG adds an additional option for U.S. Customs Bonds.



2014 TRG TEAM CONSOLIDATES INTO ONE DOWNTOWN BOZEMAN OFFICE

The TRG team consolidates into one main headquarters in downtown Bozeman, Montana above the historic Rocking 'R' Bar.

TRG DIRECT RE BRANDS TO BECOME STRIX

TRG Direct re brands under their own leadership to form TRG's sister company Strix.

2016 TRG CELEBRATES 25TH ANNIVERSARY

Trade Risk Guaranty celebrates its 25th year of providing import solution services to the international trade community.

Don't get lost in the process, make sure you are informed on the latest updates to remain compliant with Customs. TRG is proud to be your source for industry news and updates. We know the process of importing in the United States can be confusing, so let us help you make the process easier.

Need a continuous Customs Bond?

Get a free quote from TRG! Starting
as low as \$225/yr for 5 years.

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